



*“We are very proud to count Eurosport Group among our customers. By deploying Fortinet’s solutions, they have now extended security and control over their entire infrastructure, while benefiting from optimized costs as well as ease of management and administration.”*

*– Patrice Perche  
SVP International Sales & Support  
Fortinet*



## Securing Wired and Wireless Access with Fortinet

### Situation

Eurosport is the number one European TV sport network, which broadcasts in 20 languages and reaches over 130 million homes across 54 countries. With headquarters in France and over a dozen other offices located in Europe, the Middle East, and Asia, Eurosport coverage spans the globe. For more than 20 years, Eurosport has provided its fans with the best live sports entertainment available through its own multimedia platform.

### Solution

Eurosport Group decided to replace its existing Check Point and Juniper firewalls with integrated firewall solutions, offering SSL VPN to provide more versatile management and administration options. Having analyzed competing solutions, Eurosport’s IT department selected Fortinet’s FortiGate network

### Details

**Customer Name:** Eurosport  
**Industry:** Media  
**Location:** France (Headquarters)

### Challenges

Securing a network of over 1000 employees in 17 countries over 3 continents.

### Objectives

Replace outdated Check Point, Juniper firewalls and Aruba wireless access points with an integrated secure access solution.

### Deployment

- FortiGate
- FortiAP
- FortiManager
- FortiAnalyzer

security appliances as their security solution. Fortinet was chosen because of their full range of performance levels, which provide three times greater throughput than similar offerings by Check Point technology. In addition to having better performance, the FortiGate appliances provide a better overall total cost of ownership than the competition, which factors in administrative and management functions that are versatile and easy to use.

Due to Eurosport's high requirements for bandwidth, three different clusters are deployed across their network. The first cluster comprised two FortiGate-100Cs. The second included a pair of FortiGate-200Bs, and the third cluster contains 15 FortiGate-80Cs, which were deployed across the regional offices around the world. For branch offices with greater requirements, some were provided with FortiGate-110Cs instead of the FortiGate-80Cs.

## FortiGate Appliances

The FortiGate-80C appliance delivers complete network security providing, BYOD, branch offices, and service provider customer premise equipment, retail networks, and point of sale applications at hardware-accelerated speeds.

The FortiGate-110C series of appliance provide fully integrated network security solutions for small and medium size businesses, in addition to service provider customer premise equipment. Accelerated security throughput, a high density of ports, and easy management enables deployment of enterprise category security.

Lastly, the FortiGate-200B series delivers integrated threat management and wire-speed firewall performance. Specifically designed processors provide 5 Gbps throughput enabling the protection of essential applications without effecting said throughput.

## Securing Wireless Access

Due to the expanding nature, internal employee use and security risks posed by smart phones, tablets, and other personal devices, Eurosport also needed to provide secure wireless access to its employees.

Rather than supporting and managing a separate overlay wireless network, Eurosport wanted to converge wired and wireless network access for a variety of reasons, such as to lower total cost of ownership, simplify management, streamline policy control, and of course, to achieve overarching wired and wireless network, application and data protection.

Here, Eurosport selected FortiAP family of wireless access points, which can be centrally managed via a Fortinet FortiManager 100C appliance.

Lastly, logging and reporting is performed by a FortiAnalyzer-400B. This allows Eurosport to collect daily information from all devices (wired and wireless) to have a better understanding of user activities, application and data flows, and related security and risk management reports.

## Success

Through the consolidation of wired and wireless resources Eurosport lowered their total costs and simplified their management, while simultaneously maintaining strong security. It is the standardization through Fortinet appliances and solutions at the headquarters in addition to remote and branch office locations that reduced costs. Eurosport is now able to manage all their devices through a single pane of glass, radically simplifying their security solution and allowed for better user and device policy management. Ultimately, it was the ease of management that now allows Eurosport to focus on what it does best, deliver the best sports entertainment worldwide.



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